



Little

MOVERS AND SHAKERS

Musical fun for little ones (and big ones too!)

Hello Preschool and Childcare Center Directors!

We would so love the opportunity to work with you and your families to provide our wonderful early childhood music program! We offer a free demo class so that you can see what we do in action and see if we might be a good fit.

I have an incredible amount of passion for this program. I ABSOLUTELY LOVE working with children, the joy that we bring to their lives, all of the incredible benefits that music does for their developing brains, plus, our teachers and the centers that we work with are second to none. I continually actively study, take workshops and research music pedagogies to always be developing fresh and exciting ideas. This is truly the best job in the world!!

Here are a few highlights of what I think makes our program special:

The music itself!

One of the touchstones of our program is our library of songs. We work with truly great music of every genre, and from cultures from around the world. The music is everything from silly to scholarly, from Jazz to African, but we bring it all to life through our accessible approach to each song. This is not your typical of preschool music and people absolutely LOVE it!!

We have a really fun and creative approach

Whenever there is the opportunity for pretend play, we take it! Doing a fun song about cleaning up? Let's do it with push brooms and see what rhythms and sounds we can get out of them? (Like the show Stomp!) How about singing a call and response labor song where we pretend to build a treehouse, using little plastic hammers around the room? (While establishing steady beats and hearing how the hammer sounds different on different surfaces as we build!). We have a lot of these fun and creative activities that reinforce learning, helping to develop motor skills, inhibitory control, literacy skills, etc etc...and kids dive right in!

Little hands will be on a percussive instrument every week

Our cache of instruments is almost silly in size! We have classroom sets of everything from frame drums, to gathering drums, egg shakers, maracas, finger cymbals, resonator bells, musical spoons, latin guiros, tambourines, and more. And we have a chance to really explore them all!

We are developmental

We work with children as young as a few months and as old as 7 and expect each child to be exactly who they are, (while always encouraging the best in them)

We play games to learn

We have developed many games which help train little ears and stimulate their brains! Ever hear of Chicken Cup Notation? Neither had we, until we came up with it! Different sized cups represents a longer or shorter chicken squawks. They are arranged (by the kids) to create a rhythm pattern, which, of course, we all sound out! (This is a great precursor to not only reading music, but to reading words and it is great and silly fun!!)

We love Story Songs

We also do songs that are more like interactive performances that are ALWAYS a big hit!!! We use LOTS of puppets, plus felt boards, and dioramas to help tell an engaging musical story.

We love our teachers!

Our teachers are kid magnets! They are musical and so enjoy working with young children. They are each background checked as well.

Don't worry, we like a bit of free play, too!

We have a giant "Family Jam Bucket" filled with various percussive instruments to play along a fun song with!

The details:

Types of classes offered: Depending on your needs and wants, we can create a weekly music program or a special event. We offer:

- Integrated Classes
- Extra-curricular Enrichment Classes
- “On-site” field trips
- Musical camp

Class length: Classes are generally 30 minutes, but could be 20-45 minutes, depending on scheduling needs

Class size: For the children to get the most out of the experience, class size preference is 12-15, with an **absolute maximum of 24**

Teacher/Child ratio: Please note that we do not count in the teacher/student ratio, **so a teacher/s must be present (and active) in each class.**

Integrated Weekly Program:

- Every child in the school on the designated music day attends class as part of their school tuition
 - Classes can be set up to be ongoing each week, or in seasonal sessions (typically about 10 weeks with breaks between sessions)
 - **Fees:** Please note that these are our standard prices, but we work with each center, based on their specific requirements, needs, and budget.
 - **Daily Set up fee:** \$100 (for planning and providing the program)
 - **+ Per class fee:**
 - +\$75.00 for 1 class
 - +\$70/class for 2-3 classes
 - +\$65/class for 4-5 classes
 - +\$60/class for 6-7 classes
- For a smaller to medium center the price typically works out to a minimum of \$300/day and for larger centers the fee works out to about \$400-\$475/day**
- **Payments:** We can invoice monthly and be paid by check, or set up online payments

Extra-curricular Enrichment Classes:

- These classes are by choice, and not every child in the center is registered for them
- Families can pay us directly, or the school, depending on your preference
- In order to run a class, we need a **minimum of 8 children** enrolled.
- **Fee per child** to be determined, generally commensurate with other programs that your school uses, (generally between \$12-\$20/class)
- Classes are typically done in seasonal sessions, often 10 weeks each with a short break in between (but some schools have specific enrichment calendars, that we are happy to oblige)
- Enrolled children get a CD or digital download of the music each session

Contact us for references from other local childcare centers! A few of the local preschools and childcare centers that we have worked with are:

- Northridge Hospital Childcare Center-BH
- Warner Brothers- Bright Horizons
- Valley Beth Shalom
- ILead Encino Charter School
- Woodland Hills Private
- Discovery School

Thank you so much for your time!

Contact us with any inquiries or questions! We'd love to hear from you!

-Cathy Shapiro

Director, Developer and Lead Teacher

For further information, please contact our Assistant Director Dominique Jaramillo
info@littlemoversandshakers.com